

# SAAD IDREES

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## EDUCATION

**University of Rochester, Simon Business School**

**Rochester, NY**

**Master of Business Administration (GPA: 3.91/4.0)**

**May 2025**

- **Concentration:** Operations, Consulting and Marketing
- **Honors and Clubs:** Merit scholarship – Fielding Leadership Fellow | Simon Vision Consulting | Marketing Club

**University of Engineering and Technology (UET)**

**Lahore, Pakistan**

**B.S. Mechanical Engineering (GPA: 3.63/4)**

**May 2019**

- **Concentration:** Energy, Engineering Operations and Design
- **Honors and Clubs:** Dean Award for 4 years | The Volunteers Club (TVC) | Media Society | UET Science Society

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## PROFESSIONAL EXPERIENCE

**Weatherford International**

**Abu Dhabi, UAE**

*Global oilfield services and technology provider*

**Operations Lead**

**Jan 2021- June 2023**

- Partnered with a Fortune-10 client to implement first-ever AI-led drilling technology, evaluating technology's fit to market, creating training programs to scale across client operations, securing 4 contracts in UAE worth \$8M within 1 year
- Established real-time custom dashboards and cloud infrastructure, improving operational visibility and synergy, driving cross-functional collaborations for 27 end-to-end drilling projects in the Middle East, yielding \$14M of annual revenue
- Resolved strategic operational challenges for an Oman-based client during the post-pandemic energy crisis by identifying 6 operational redundancies and presenting data-driven action plans for integrated solutions, saving logistical costs by \$260K
- Developed technical strategies to revive a brownfield in Pakistan, analyzing historical data trends and crafting detailed action plans, increasing natural gas production by 4.7% and contributing \$1M to the client's bottom line.
- Supervised cross-functional teams of 50+ personnel to reactivate 3 operational equipment packages by conducting technical studies and establishing channels for multi-disciplinary approvals, ensuring 100% continuity for projects during 2022 Pakistan floods
- Implemented performance-based operational equipment segmentation by deploying stringent quality assurance matrices, streamlining project-centric resource allocation, saving \$240K of ordering cost out of \$1.5M allocated budget
- Spearheaded multi-functional growth initiative for technical teams by defining training procedures and establishing time-bound KPIs for tracking progress, contributing to career advancement of 25 professionals

**Operations Engineer**

**Nov 2019- Dec 2020**

- Guided on-site project executions by managing operational teams of 20+ personnel by establishing discrete action groups and operational dashboards, decreasing average operational downtime by 3 hours and saving \$5000/day
- Launched and implemented 3 innovative drilling solutions for a major O&G client by structuring complex data sets and driving actionable insights with best available solutions, saving \$190K in operating expenses
- Organized new workflow hierarchies to support change of management efforts during 2020 oil crises by restructuring team and redesigning responsibility matrices, improving personnel utilization by 20%
- Pioneered the establishment of a regional diversity, equity, and inclusion resource group, facilitating 10+ coaching sessions and departmental events to foster culture of inclusion and empowerment for employees to speak up

**Kia Motors**

**Gwangju, South Korea**

*Global automotive Giant*

**Technology Associate**

**June 2019 – Oct 2019**

- Collaborated with projects team to identify operational superfluties in the vehicle assembly line and crafted a detailed findings report optimizing lay out plans to minimize non-productive time by 5.7% (0.25sec/unit)

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## CO-CURRICULAR INTERESTS

- **Skills:** Operations and Supply Chain Management, MS Office, ERP (JD Edwards), Power BI
- **Mentorship:** Founded Raasta (The way), a non-profit educational organization, to help 200+ children get quality education.
- **Achievements:**
  - National Innovation Award (Pakistan)
  - ADNOC Award for Sustainability (UAE)
  - Published 3 articles focusing on industrial practices optimization and operations
- **Hobbies:** Travelling, Hiking, Music, Cooking, Cricket, Chess